



Deliverable 2.2 – Annex 1

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ANNEX 1

Table of Contents

Annexes.		Error! Bookmark not defined.
ANNEX 1	- APPROACH TO IDENTIFY SKILLS AND OCCUPATIONAL PROFILES	3
1)	Methodology	3
2)	Achievements: the entire European microelectronics value chain reach	ed8



Annex 1 - Approach to identify skills and occupational profiles

1) Methodology

The METIS project has adopted a multi-stakeholder's approach to skills identification, and the primary research to identify skills and occupational profiles have consisted in 50 interviews, 10 focus groups and an online survey.

DECISION Etudes & Conseil has been the leading partner of the consortium for EU sectoral skills strategy, skills anticipation and monitoring (WP2). DECISION's scope of actions included the coordination of the METIS actions, through its experience and expertise in electronics market research, analysis and forecasting.

Type of partner	Partner	Main role	
Market research & intelligence firm	DECISION Etudes & Conseil	Leading partner / coordination	
	Infineon Technologies Austria	Provide the perspective of private sector and	
	Robert Bosch	industry for the trends affecting skills, competences and employment	
Industry partners	X-Fab France		
industry partiers	Graphenea Semiconductor		
	Summa Semiconductor		
	Arcelik		
	Technische Universitat Graz	Provide the perspective of the supply side,	
	Interuniversitair Micro-	representing the needs of the learners and	
	Electronica Centrum IMEC	workers	
	Dresden Chip Academy		
Education & training	University of South-Eastern		
narthers	Norway		
partiers	Technical University of Sofia		
	Budapest University of	-	
	Technology and Economics		
	Innovazione Apprendimento		
	Lavoro-Friuli Venezia Giulia		
Regulatory body	CIMEA	Provide the perspective of the certification	
		and accreditation bodies	
	Silicon Saxony	Connect METIS with the industry	
Associations	SEMI Europe	Provide perspective of their sector as a	
		whole.	
		Provide incentives on both supply & demand	
NGOs	WITEC	sides. Providing the perspective of the	
		underrepresented groups	

The main roles of each partner are described below:

• Direct interviews

50 direct interviews took place from April to December 2020, with experts from the industry, universities, civil society and other relevant EU/international organizations, using a single questionnaire



adapted to take into account the specificities of the respondents: companies or other types organisations.

In terms of methodology, interviews are in between the online questionnaire and the focus groups, as there are composed of quantitative questions to complement the online questionnaire but are also composed of large questions on the global evolution of skills in Europe and the World and by specific topics (in order to provide policy recommendations, identify best practices and HR initiatives, complement the different focus groups, etc.).

Value chain level	Type of organisation	Name	Number of interviews
Automaker	Large company	Ford Otosan	1
		Magnetti Marelli	1
Original Equipment	Large company	Fronius	1
Manufacturer (OEM)		Arcelik	1
	Mid-sized company	Karel	1
		Infineon	4
	Largo company	ST Microelectronics	1
	Large company	Bosch Semiconductor	4
		GlobalFoundries	1
Semiconductor	Mid-sized company	X-Fab	5
		OMMIC	1
	SME	Merit Sensor	1
	SIVIE	BüyüTech	1
		Summa Semiconductor	1
		ASML	2
		LAM Research	1
Somiconductor oquinmont	Large company	Thermo Fisher	1
Semiconductor equipment		ASMI	1
	Mid sized company	VAT Group	1
	wild-sized company	DAS-EE	1
Somiconductor materials	Large company	Toppan Photomasks	1
	SME	Graphenea	1
Passive components Large company		Murata Electronics	1
РСВ	Large company	AT&S	1
	Pesearch &	CITRIS	1
R&D	Technology	Fraunhofer IPMS	1
Nob	Organisations	Memsfab	1
	organisations	Joanneum Research	1
		National Tsing Hua University	1
		TU Graz	1
		TU Sofia	1
	University	BME	1
Education		University of Udine	1
		University of Campania	1
		University of Cyprus	1
	VET	Dresden Chip Academy SBH Sudost (DCA)	1

Table: Organisations interviewed



Industry Association	Silicon Saxony	1	
International organisation	World Economic Forum	1	
Dogulatory hady	NESH - National Electronics Society	1	
Regulatory body	of Hungary (MELT)		

Focus groups

Ten focus groups have been achieved from April to October 2020, consisting in consultation, roundtables and panels of global leading experts in the sector, representing companies, education institutions, social partners and analysts.

These focus groups, or workshops, have involved at least 5 participants from 5 different organizations, either physical or remotely, with a gender balance and a balance between industrials, education & training organisations and NGOs. In total, 103 stakeholders from 57 organisations have been engaged through the focus groups.

The aim of the focus groups is to collect qualitative analyses of microelectronics skills needs in Europe from key stakeholders on specific issues. There are three types of topics:

- 4 Focus groups dedicated to setting up a roadmap of the existing and future skills needs at specific value chain levels (e.g., semiconductor design).
- 3 Focus groups dedicated to setting up a roadmap of the future skills needs in microelectronics in line with specific technological developments (innovations in automotive, Industry 4.0 and edge AI).
- 3 Focus groups dedicated to other specific topics:
 - o Diversity in electronics: The representativity of minorities within the electronics industry.
 - EU policy perspective: The vision of EU policy makers.
 - Validation from education: Identification of the best practice in Europe in terms of defining occupational profiles through different industry sectors.

Table: Topics and description of Focus Groups

Торіс	N°	Focus Groups Themes	Description	
		Materials for	Microelectronics skills issues from the point of view of	
	T	semiconductors	materials companies	
		Semiconductor	Microplastronics skills issues from the point of view of	
Skills needs at	2	manufacturing	Microelectronics skills issues from the point of view of	
specific value		equipment		
chain level	2	Semiconductor	Microelectronics skills issues from the point of view of	
	5	manufacturing	semiconductor manufacturing companies	
	4	Semiconductor	Microelectronics skills issues from the point of view of	
	4	design	semiconductor design companies	
	1			How is Edge AI leading to new skills requirements in
Microelectronics		Edge Al	Microelectronics?	
with emerging	2 N a	Microelectronics &	Impact of automotive innovations on microelectronics	
with emerging		automotive	skills needs (ADAS, electrification of powertrains, etc.)	



technologies and markets	3	Industry 4.0		New skills needs in electronics manufacturing in view of industry 4.0
	1	Validation education	of	Good practices developed within Erasmus+ projects / Assessing differences among national education & training systems
Other	2	EU perspective	Policy	EU policy and microelectronics
	3	Diversity Electronics	in	The place of women and other under-represented groups in Electronics

Table: Participants to Focus Groups

Торіс	N°	Focus Groups Themes	Participants
	1	Materials for	Semilab / PORT / Okmetic / JSR Micro / Axcelis / SEMI /
	_	semiconductors	BMU / Graphenea
	2	Semiconductor manufacturing	Tokyo Electron / Edwards / EMD Performance / SEMI /
Skills needs at		equipment	Dresden Chip Academy / University of York and Bristol
chain level	2	Semiconductor	Bosch / X-Fab / Infineon / STMicroelectronics /
	3	manufacturing	GlobalFoundries / Summa Semiconductor
		Semiconductor	Infineon / NXP / Bosch / ST Microelectronics / IMEC /
	4	design	Fraunhofer / TU Graz / USN / IC Sense / Melexis / EMD
		acoign	Performance materials / Riot Micro
	1	Edge Al	IMEC / Fraunhofer / SEMI / Zhejiang University / Center for
		2080 / 11	Data Innovation / Sainsbury
Microelectronics		Microelectronics &	Infineon / Automotive Lightning / MetaSystem/ IAL FVG /
skills needs in line	2	automotive	University of Udine Polytechnic Department of Engineering
with emerging			and Architecture
markets	3		BME / Institute of Electron Technology / Vienna University
		Industry 4.0	of Technology / Czech Technical University Prague /
			Technical University of Cluj-Napoca, Romania / Politecnico
			di Torino / PwC Innovation Center, Netherlands
	1	Validation of	CIMEA / TU Sofia / TU Graz / IMEC / SBH Sudost / IAL-FVG
		education	
	2	EU Policy perspective	DG GROW / DG EMPL / DG CONNECT / DG RTD / ENAEE /
Other			SEMI / DECISION Etudes & Conseil / IAL-FVG / Bosch / ST
			Microelectronics / Summa Semiconductor
	3	Diversity in Electronics	WITEC / Lund University / CNRS / Infineon / Edwards / ENHI
			(European Network for Holistic Integration) / Guidewire
			software

Online survey

An online survey has been carried out from July to November 2020 and gathered 98 answers from 63 organisations.



This online survey has enabled the creation of a quantitative data base on skills needs in Europe (answers are composed of figures and closed questions). The results are aggregated and fully anonymous. Every partner has disseminated the online questionnaire a maximum number of answers to the survey.

Secondary research

Secondary Research has consisted in the review of existing studies, analyses and statistical publication linked to microelectronics skills needs in Europe through desk research.

Within secondary research, a **job market analysis** has been carried on in order to determine the job profiles the most sough-after in the European microelectronics industry in 2020 and serve as a basis for the interviews, focus groups and online survey.

- First, a screening of the most advertised jobs has been made on the website "Indeed" with the keyword's "IC" and/or "semiconductor" in the US. The result gave 11 121 jobs advertised. Among these job profiles, an analysis has been made by keyword frequency to identify the most common roles, leading to the identification of 11 job profiles and their associated skills / knowledge required.
- Second, this job market analysis has been complemented by METIS education & training partners in order to set up a complete list of associated skills and knowledge to each of these 11 job profiles and adapted to make sure they are coherent with the needs of the European job market.
- Finally, these 11 job profiles have served as a basis for the interviews and focus groups guidelines and questionnaires. The 50 stakeholders interviewed as well as the participants of seven focus groups provided their feedbacks on these job profiles, skills and knowledge, and proposed additional ones when they felt necessary.

DECISION has also used its **expertise on the European electronics industry** to provide insights in the report. The results of three recent studies made by DECISION for the European Commission have especially nurtured the report:

- Emerging technologies in Electronic Components and Systems (ECS) Opportunities ahead, DG CONNECT, 2020.
- Study on the electronics ecosystem: Overview, developments and Europe's position in the world, DG CONNECT, 2019.
- Study on the competitiveness of the EU engineering industries and the impact of digitalisation, EASME, 2020.

Examples of documents analyzed and integrated to the report:

- Report "<u>Developing Skills Foresights, scenarios and forecasts</u>", from ETF, CEDEFOP and ILO, published in 2016.
- Statistics from the European Commission: Digital Economy and Society Index (DESI), Digital Transformation Monitor, Advanced Technologies for Industry (ATI), etc.



- Report "Insights of the Automotive Sector", from DRIVES (Development and Research on Innovative Vocational Education Skills), co-funded by the Erasmus+ Programme of the European Union, published in 2016.
- Report "Closing gender divides in digital skills through education", from Equals Global Partnership with the support of the United Nations Educational, Scientific and Cultural Organization and the German Federal Ministry for Economic Cooperation and Development, published in 2019.
- ...

2) Achievements: the entire European microelectronics value chain reached Through the online survey, the focus groups and the interviews, **METIS has engaged 251 stakeholders** from 159 organisations.

In total, METIS has engaged 30 of the largest European and global microelectronics companies as well as many mid-sized businesses and SMEs. In total, companies engaged in METIS produce goods and services for €130B across the microelectronics value chain in 2019, corresponding to 20% of the global production across the microelectronics value chain. Furthermore, these companies provide more than 125 000 microelectronics jobs across Europe, corresponding to 30% of the European microelectronics workforce.

Education & training organisations engaged in the identification of skills and occupational profiles represent nearly 5 000 students in microelectronics¹ across Europe.

The entire electronics value chain has been involved: Service companies using electronic systems (2%), Original Equipment Manufacturers (OEM – Manufacturers of electronic systems) (8%), Electronic Manufacturing Service providers (EMS) (1%), passive components manufacturers (1%), semiconductor manufacturers (23%), semiconductor designers / fabless (4%), manufacturers of semiconductor manufacturing equipment (10%), suppliers of materials for semiconductors (6%), and companies specialized in Research and Development (R&D) (8%). Education & training organisations account for 21% of the total, and other organisations for 15% (European Commission, industry associations, NGOs, Regulatory bodies, consulting firms and international organisations). In total, 43% of the organisations engaged are companies from the microelectronics industry.

One of the goals of METIS is to identifies the **skills needs within the European industry** (demand for jobs and skills). This goal has been reached and **companies represent 55% of the organisations engaged**, in majority large companies (32%). Research and Technology Organisations (such as the IMEC, Fraunhofer institutes or the CEA Leti), account for 7%, Universities for 18%, Vocational Education and Training providers (VET) for 4% and other organisations for 15% (European Commission, industry associations, NGOs, Regulatory bodies, consulting firms and international organisations).

A specific effort has been made to have a **gender balance** among the stakeholders involved. In 2018, according to Eurostat, women accounted for 20% of the workforce of European Scientists and engineers involved in the industrial activities (that is excluding services). We have succeeded to engage 24% of females, that is slightly above the average of the sector.

¹ Students in courses where training related to microelectronics has a significant place.



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Finally, **90% of the organisations engaged in METIS are European** (82% part of the European Union). The distribution of the nationality of the stakeholders engaged in METIS is coherent with the distribution of the microelectronics industry in the World and in Europe. The non-European countries with organisations participating in METIS are the USA (5%), Turkey (2%), Japan (2%), China (1%), and Malaysia.



Map – Stakeholders engaged in METIS



